BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 475.355.042.342 | 450.065.058.559 |
| I | Cash \& Cash equivalents | 110 |  | 1.317.432.582 | 384.012 .689 |
|  | Cash | 111 | V. 01 | 1.317 .432 .582 | 384.012 .689 |
| 2 | Cash equivalents | 112 |  | ------------- | ----------- |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| ------1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 62.113.158.455 | 54.003 .524 .995 |
| ------1 | Trade accounts receivables | 131 |  | 28.783.427.064 | 29.015.647.744 |
| 2 | Prepayment to suppliers | 132 |  | 31.250.624.892 | 24.987.877.251 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | ---------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.-73 | 2.-079.106.----- | - |
| - |  | 139 |  | ------------- | - |
| IV | Inventories | 140 |  | 411.739.671.457 | 394.467.557.523 |
| 1 | Inventories | 141 | V. 04 | 411.739.671.457 | 394.467 .557 .523 |
| 2 | Provision for devaluation of inventories | 149 |  | -------------- | ----------- |
| V | Other short-term assets | 150 |  | 184.779.848 | 1.209.963.352 |
| 1 | Short-term prepaid expenses | 151 |  | --- | - |
| 2 | VAT deductible | 152 |  | 118.784 .348 | 1.209.963.352 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | -------------------- | ------------- |
|  | Other short-term assets | 158 |  | 65.995.500 | - |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 71.941 .988 .301 | 81.670 .121 .590 |
| I | Long-term receivables | 210 |  | 29.355.097.106 | 37.383.415.266 |
| 1 | Long-term receivables from customers | 211 |  | 29.355.097.106 | 37.383.415.266 |
| 2 | Capital receivable from subsidiaries | 212 |  | ------------ | ------------- |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 15.054.624.518 | 15.850.654.031 |
| 1 | Tangible fixed assets | 221 | V. 08 | 12.766.817.988 | 13.554 .440 .448 |
|  | - Historical cost | 222 |  | 16.300.193.621 | 16.545 .023 .621 |
|  | - Accumulated depreciation | 223 |  | (3.533.375.633) | (2.990.583.173) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ------------- | ------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 6.575 .988 | 14.983.041 |
|  | - Historical cost | 228 |  | 56.047 .000 | 56.047 .000 |
|  | - Accumulated depreciation | 229 |  | (49.471.012) | (41.063.959) |


| 4 | Construction in progress | 230 | V. 11 | 2.281.230.542 | 2.281.230.542 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 27.532.266.677 | 28.436.052.293 |
|  | - Historical cost | 241 |  | 30.126.187.127 | 30.126.187.127 |
|  | - Accumulated depreciation | -242 |  | (2.593.920.450) | (1.690.134.834) |
| IV | Long-term financial investments | 250 |  | ------------- | ------------ |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | -259 |  | - | - |
| V | Other long-term assets | 260 |  | - | - |
| 1 | Long-term prepaid expenses | 261 | V. 14 | - | - |
| 2 | Deferred income tax assets | -262 | V. 21 | - | - |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 547.297.030.643 | 531.735.180.149 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 269.943.455.607 | 256.282.224.742 |
| I | Short-term liabilities | 310 |  | 137.442.769.592 | 134.823.764.883 |
| 1 | Short-term borrowing | 311 | V. 15 | 84.201.046.897 | 83.450.529.665 |
| 2 | Trade accounts payable | 312 |  | 4.288.986.792 | 5.928.438.207 |
| 3 | Advances from customers | 313 |  | 23.482.500.000 | 26.748.687.061 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 9.182 .414 .533 | 8.721.944.549 |
| 5 | Payable to employees | 315 |  | 1.309.836.547 | 296.400.000 |
| 6 | Payable expenses | 316 | V. 17 | 8.544.964.842 | 4.467.138.273 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 1.998.283.173 | 988.413 .200 |
| 10 | Provision for short-term liabilities | 320 |  | --------- | - |
| 11 | Bonus and welfare fund | 323 |  | 4.434.736.808 | 4.222.213.928 |
| II | Long-term liabilities | 330 |  | 132.500.686.015 | 121.458.459.859 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 132.500 .686 .015 | 117.928.618.192 |
| 5 | Deferred income tax payable | 335 | V. 21 |  | -----------180 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | 3.529.841.667 |
| 9 | Scientific and Technological Development fund | 339 |  | - | ------------ |
| B | OWNER'S EQUITY | 400 |  | 277.353.575.036 | 275.452.955.407 |
| I | Capital sources and funds | 410 | V. 22 | 277.353.575.036 | 275.452.955.407 |
| 1 | Paid-in capital | 411 |  | 250.000.000.000 | 250.000.000.000 |
| 2 | Capital surplus | 412 |  | - | - |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 6.342.156.807 | 6.129.633.927 |
| 8 | Financial reserve fund | 418 |  | 2.958 .634 .298 | 2.958.634.298 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 18.052.783.931 | 16.364.687.182 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 547.297.030.643 | 531.735.180.149 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 8.645.248.836 | 6.376.272.020 | 28.415.624.129 | 30.741.855.630 |
| 2. Deductions | 02 |  | - | 399.649.319 | - | 410.194.943 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 8.645.248.836 | 5.976.622.701 | 28.415.624.129 | 30.331.660.687 |
| 4. Cost of sales | 11 | VI. 27 | 7.022.836.115 | 4.911.133.348 | 22.503.243.938 | 26.235.170.606 |
| 5. Gross profit (20=10-11) | 20 |  | 1.622.412.721 | 1.065.489.353 | 5.912.380.191 | 4.096.490.081 |
| 6. Financial income | 21 | VI. 26 | 172.390.734 | 41.696 .760 | 391.222.138 | 206.671.322 |
| 7. Financial expenses | 22 | VI. 28 | 172.390.734 | 41.696.760 | 391.222.138 | 206.671.322 |
| - In which: Interest expense | 23 |  | 172.390 .734 | 41.696 .760 | 391.222.138 | 206.671.322 |
| 8. Selling expenses | 24 |  | 55.880.159 | 22.895.713 | 176.706.576 | 192.896.894 |
| 9. General \& administrative expenses | 25 |  | 1.006.201.133 | 838.205.183 | 3.010.967.085 | 1.964.908.959 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 560.331.429 | 204.388.457 | 2.724.706.530 | 1.938.684.228 |
| 11. Other income | 31 |  | - | - | 72.727.273 | 345.454.545 |
| 12. Other expenses | 32 |  | 10.306.689 | 12.000.000 | 223.821.310 | 409.930.466 |
| 13. Other profit (40=31-32) | 40 |  | (10.306.689) | (12.000.000) | (151.094.037) | (64.475.921) |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $\mathbf{5 0}=\mathbf{3 0} \mathbf{+ 4 0}$ ) | 50 |  | 550.024.740 | 192.388.457 | 2.573.612.493 | 1.874.208.307 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 48.395.537 | 37.328.760 | 460.469.984 | 318.055.116 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 501.629.203 | 155.059.697 | 2.113.142.509 | 1.556.153.191 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 501.629.203 | 155.059.697 | 2.113.142.509 | 1.556.153.191 |
| 19. EPS (VND/share) | 70 |  | 20 | 7 | 84 | 62 |

CASH FLOW STATEMENT
Quarter 3/2014 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 32.635.323.980 | 35.948.440.329 |
| 2. Cash paid for supplier | 02 |  | (16.527.683.719) | (15.824.890.740) |
| 3. Cash paid for employee | 03 |  | (2.724.459.009) | (4.082.698.833) |
| 4. Cash paid for interest | 04 |  | (17.327.425.244) | (10.794.601.498) |
| 5. Cash paid for corporate income tax | 05 |  | ---------- | (606.175.347) |
| 6. Other receivables | 06 |  | 50.973.663.529 | 13.761.406.445 |
| 7. Other payables | 07 |  | (28.397.261.158) | (14.685.675.208) |
| Net cash provided by (used in) operating activities | 20 |  | 18.632.158.379 | 3.715.805.148 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | - |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | (60.000.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | --------- |
| 5.-Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 391.222 .138 | 206.671.322 |
| Net cash used in investing activities | 30 |  | 391.222 .138 | 146.671.322 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 35.128.027.451 | 21.659.767.177 |
| 4. Cash paid to-----------1ipal debt | 34 |  | (53.217.988.093) | (25.476.162.145) |
| 5. Cash paid to financial lease debt | 35 |  | -------------- |  |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | (18.089.960.642) | (3.816.394.968) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 933.419.875 | 46.081.502 |
| Cash and cash equivalents at beginning of year | 60 |  | 384.012.689 | 1.155.090.699 |
| Influence of foreign exchange fluctuation | 61 |  | ----------- | ------------ |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 1.317.432.564 | 1.201.172.201 |

